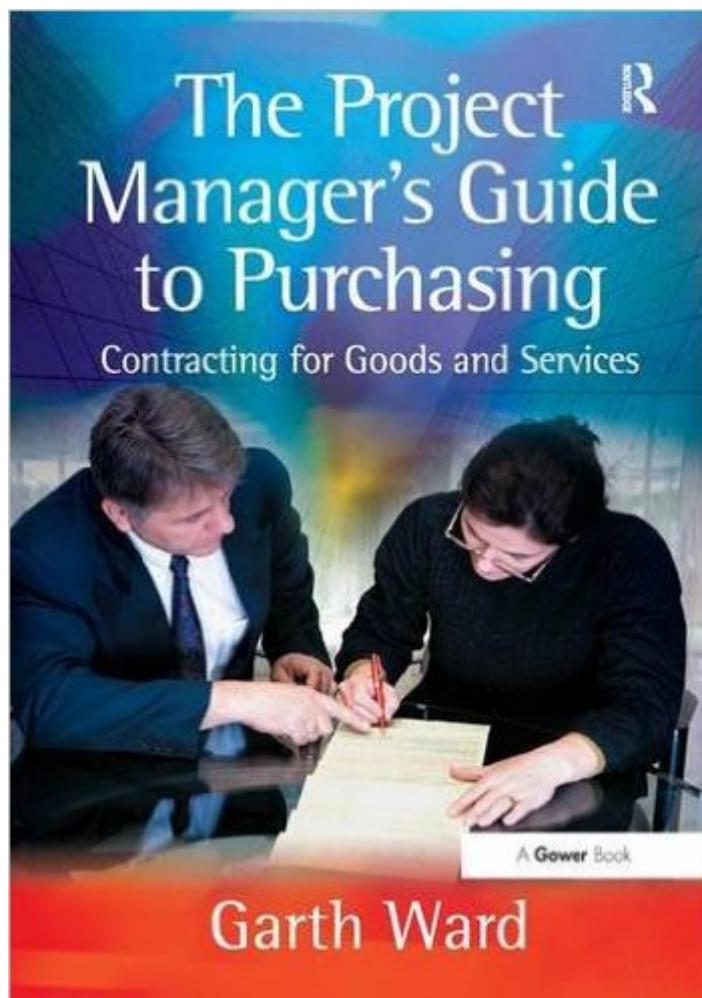


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# The Project Manager's Guide To Purchasing: Contracting For Goods And Services



## Synopsis

This very practical guide describes the whole process of contracting for goods and services, from selecting tenderers to placing a contract. It details the key topics that are necessary for success, such as contract strategy, contract types, contract law and evaluating tenders. Whilst the book also addresses the project context in which purchasing takes place, the subject matter could equally be applied to any business context. The treatment of the subject assumes no prior knowledge but, at the same time, provides the experienced person with new, and sometimes unconventional, insights into the subject. The book includes personal experiences, cases and exercises in order to root the subject into the real world. The Project Manager's Guide to Purchasing has been structured so that the reader can choose the chapter topic areas that they wish to study in isolation. Where necessary references are provided to complement the individual chapters. Illustrations of key documents in the purchasing and contracting process are also provided.

## Book Information

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## Customer Reviews

The book is average for a 4000 level college course. It could use references to the FAR, which is a critical part of procurement. When I received my book it took 2 weeks in shipment, not sure if I understand why it is that slow. Also the book (cover) was slightly damaged.

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The Project Manager's Guide to Purchasing: Contracting for Goods and Services The Real Goods

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